**1. General information Date:**

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Company: | | | |  | | | | | | | |
| E-Mail: | | | |  | | | | | | | |
| Street: | | | |  | | | | | | | |
| Phone: | | | |  | | Fax: | | |  | | |
| Zip, Town: | | | |  | | Country: | | |  | | |
| Internet: | | | |  | | Year of foundation: | | |  | | |
| Subsidiaries: | | | |  | | | | | | | |
| Bank name: | | | |  | | | | | | BBank id. Code: |  |
| Address: | |  | | | | | | | Bank account no.: | |  |
| IBAN: |  | | | | | | SWIFT: |  | | | |
| VAT No.: | | |  | | | | | | | | |
| Payment Terms: | | | | |  | | | | | | |

New Supplier to Amphenol-Tuchel Electronics GmbH?  yes  no

**1.1 No. of Employees**

**1.2 Sales data**

1.2.1 Group Sales (if applicable)

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Sales trend; : |  |  |  |  |  |
|  |  |  |  |  |  |

1.2.2 Sales (if applicable)

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Sales trend; : |  |  |  |  |  |
|  |  |  |  |  |  |

Forecast current year:

**1.3 Ownership structure**

**1.4 What kind of experience in the connector industry do you have?**

**1.5 Who are your main customers?**

|  |  |  |  |
| --- | --- | --- | --- |
| **Main Customers** | **Country** | **Industry** | **Percentage of sales** |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

**1.6 Do you have business relations to other Amphenol companies?**  no  yes

If yes, please name below:

|  |  |  |  |
| --- | --- | --- | --- |
| **Amphenol company** | **Country** | | **Percentage of sales** |
|  |  | |  |
|  |  | |  |
|  |  | |  |
| **1.7 Who are your main competitors?**  **Main Competitors** | | **Country** | | |
|  | |  | | |
|  | |  | | |
|  | |  | | |

**1.8 Product range and production plants**

|  |  |
| --- | --- |
| **Product array** | **Manufacturing plant** |
|  |  |
|  |  |
|  |  |
|  |  |

**2. Quality**

**2.1 Quality management system, Environmental management system/ QM-, UM- System\***

1.  ISO/TS 16 949 / IATF 16949 2. VDA 6.1 (2016) 3.  ISO 9001:2015 4.  ISO 14001:2015

6.  No certified management system 7. Other management system:

\*The relevant certificates must be attached!

If the answer is 6. or 7, are any of the following relevant.

Incoming inspection  Quality inspections within the process

Final inspection  Quality records documented and archived

Claim management (8D report…)  regularly performed quality reports

**2.2 Does a product liability insurance exist?**

If yes, please note your Insurance company

Insured sum      

**2.3 Does a product recall insurance exist?**

If yes, please note your Insurance company

Insured sum

**2.4 Does an environmental liability insurance exist?**

If yes, please note your Insurance company

Insured sum

**2.5 With which production part approval process are you familiar?**

1.  QS 9000 PPAP 2.  VDA 2 PPF procedure 3.  VDA cover sheet and dimension report

4.  No procedure available

**2.6 How many employees are there in your QA department?** People

**2.7 I have read, taken to knowledge and agree with the latest Amphenol Supplier Manual (www.amphenol.de/strategic-purchasing).**

If the answer is "2” or “3"- please comment:

**2.8 Do you have a Quality Assurance Agreement with Amphenol?**  yes no

If yes please fill in date of completion       /       /

**2.9 Which quality tools do you use?**

1.  Design- FMEA 2.  Process- FMEA

3.  Process capability studies (Cpk) 4.  Measurement system analysis (MSA)

5.  Statistical process control (SPC) 6.  Others

**2.10 How long is quality documentation recorded?** Years

**3. Technology**

**3.1 How old is your machinery technology on average?**

**3.2 What level of automation do you have in your company?**

**3.3 Technologies (in test or use):**

**3.4 Production methods:**

**3.5 Machines:**

|  |  |  |
| --- | --- | --- |
| **Type of machine** | **Machine manufacturer** | **Year of construction** |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

It is possible to attach an extra document (machine list).

**4. Service**

**4.1 Are you able to use one of the following inventory management services?**

1.  Vendor managed inventory in consignment 2.  Consignment stock

3.  Canban 4.  Safety stock

5.  No service offered

**4.2 Average reaction time for quotation?**

**4.3 Which languages are spoken in your company?**

1.  German 2.  English 3.  Others Which:

**4.4 Contact persons**

|  |  |  |  |
| --- | --- | --- | --- |
| **Function** | **Name** | **Direct phone number** | **E-mail** |
| Manager Director |  |  |  |
| Languages: | Native: | Second: | Third: |
| Sales Manager |  |  |  |
| Languages: | Native: | Second: | Third: |
| Quality Manager |  |  |  |
| Languages: | Native: | Second: | Third: |
| Product Safety Manager |  |  |  |
| Languages: | Native: | Second: | Third: |
| Dispatch Manager |  |  |  |
| Languages: | Native: | Second: | Third: |
| Production Manager |  |  |  |
| Languages: | Native: | Second: | Third: |
| Claim Management |  |  |  |
| Languages: | Native: | Second: | Third: |

**4.5 How do you guarantee first in first out (FIFO)?**

**5. Cost**

**5.1 Which payment terms are you willing to agree upon?** Payment within

**5.2 What are your standard delivery terms?**

1.  Delivered Duty Paid (DDP)

2.  Delivered Duty Unpaid (DDU)

3.  Cost, Insurance and Freight (CIF)

4.  Free on Board (FOB)

5.  Ex Works (EXW)

**5.3 Which currencies do you accept?**

1.  We accept Euro 2.  We accept USD

3.  We accept other currencies only; Accepted currencies:

**5.4 Open book policy. We agree to share**

**6. Attached documents** (please mark)

1.  Management system certificate (Quality- and Environmental management system)

2.  Annual report

3.  Company brochure

4.  Organisation chart

5.  List of references

6.  Machine list

7.  List of testing equipement

**7. Logistic data**

|  |  |
| --- | --- |
| Country of shipping | [Trading](https://dict.leo.org/englisch-deutsch/trading) [country](https://dict.leo.org/englisch-deutsch/country) |
|  |  |

|  |  |
| --- | --- |
| Customs tariff number of each articel  (11 digits) | Kind of transport (truck, see, etc.) |
|  |  |